REAL ESTATE ERRORS AND OMISSIONS PRODUCT WITH BUSINESS OWNERS PACKAGE

- © Firms with 60% or more of residential sales income
- One year of experience as a licensed real estate broker or three years as a licensed real estate agent
- Franchise and non-franchise firms
- Output to 75 agents/brokers/independent contractors
- © Commission income of \$5 million
- New ventures are eligible with required broker/agent experience



PRODUCT ADVANTAGES

- Defense outside the limits
- Personal injury coverage
- Discrimination coverage for damages and defense up to policy limits not to exceed \$1 million
- \$50,000 lockbox coverage
- ▶ \$50,000 open house coverage
- Environmental pollutants coverage for both damages and defense
- Coverage for the sale of personally owned properties
- Coverage for independent contractors as insureds when working for the named insured
- Coverage for services as a leasing agent/property manager automatically included
- Wrongful eviction coverage for residential properties
- Retroactive date coverage for no additional premium
- Supplemental payments coverage for reasonable expenses while attending arbitration, a trial or a hearing
- ProSecurity⁺ endorsement that includes failure to prevent unauthorized access and malicious code, pro bono services and \$50,000 professional reputation restoration expense
- Privacy Breach Expense limit of \$25,000

AVAILABLE LIMITS

- Errors and omissions up to \$5 million
- Businessowners package
 - General liability limit of \$1 million/\$2 million
 - Business personal property limits up to \$500,000
 - Business income \$50,000

DEDUCTIBLES

- Errors and omissions starting at \$2,500
- General liability deductible is \$0
- Property deductible starting at \$1,000



BUSINESS RESOURCE CENTER

Provides centralized access to business-solution vendors for all policyholders. Solutions include:

- Human resources services
- Pre-employment and tenant screenings
- Identity theft protection
- Marketing resources

See www.bizresourcecenter.com for a full list of available business solutions.

MOST COMMON INELIGIBLE RISK CHARACTERISTICS

- Applicants located in AL, AK, CA, CO, HI, ID, IA, KY, LA, MS, NE, NM, SD, TN, TX or WV
- More than two errors and omissions claims or circumstances in the past five years
- Average value of properties exceeding \$1 million
- Sale of rehabbed properties in which the applicant has a financial interest
- More than 10% of income from:
 - Sales of personally owned properties or any affiliated entity
 - The sale/leasing/management of properties developed/constructed/rehabbed by the applicant or any related entity
- More than 25% of income from:
 - One builder/developer or one location/development (subdivision)
- More than 40% of income from commercial sales
- More than 75 agents/brokers/independent contractors
- More than \$5 million in commission income
- Disciplinary action against the principal of the firm that resulted in their license being suspended or revoked



